from MySuper to MyRetirement

Topics

- Growing Pains
- Choice = Freedom ?
- Leadership

ICPM Working Group

- Michael Preisel, Risk Officer, United Nations Pension Fund, USA
- Susan Banta, Director of Research, PEW Charitable Trusts, **USA** aided by Aleena Oberthur
- Albert de Wet, Group Treasury Portfolio Man., FirstRand, South Africa
- Fernando Larrain, CEO, Asociacion de AFP de Chile, Chile
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- Bernard Morency, Senior Fellow, Global Risk Institute, Canada
- Benne van Popta, Chairman, PMT, The Netherlands
- André Snellen, Chairman, Pension Fund Retail Sector, The Netherlands
- Zoe Alexander, Director of Strategy, NEST, **UK** aided by Eleanor Cooksey

Interviewees

- Andrew Boal, CEO, Rice Warner, Consultant-Actuaries
- Eva Scheerlinck, CEO, AIST, organisation of Superannuation Trustees
- Hazel Bateman, Professor of Economics, University of New South Wales
- Jeremy Cooper, Chairman Retirement Income, Challenger, investment company
- Angela MacRae, Productivity Commission, Government Research Institute
- Susan Thorp, Professor of Finance, University of Sydney Business School
- Ian Yates, CEO, COTA, Council On The Ageing for older Australians
- Helen Rowell, Deputy chair, APRA, Prudential supervisor/regulator
- Nick Sherry, former Minister for Financial Services and Superannuations
- David Knox, Mercer, as our liaison officer

Growing Pains

Past:

Baby: 3% in Superannuation in some sectors (the eighties)

Toddler: 9% compulsory for all employees (moving to 12%)

Now:

Adolescent: 135 % GDP, it's here to stay!, strong savings

machine

Future:

Into maturity: From MySuper to MyRetirement

Growing pains:

potential for a splendid human being but also risk of going off the rails when hanging out with the wrong friends.

Existential questions: who am I?

Growing Pains

Royal Commission:

- no deducting of advise fees
- one default account
- re-enforcing supervisors
- lack of independent and qualitative financial advice

Productivity Commission:

- bad performing tail
- end unintended multiple accounts
- derailing of Self Managed Funds
- regulations focus too much on funds and not members
- board member skills

and Australia knows that it's going from an accumulation phase to a decumulation phase.....and seems lost

Choice = Freedom?

In an ever changing, extremely complex interaction of a

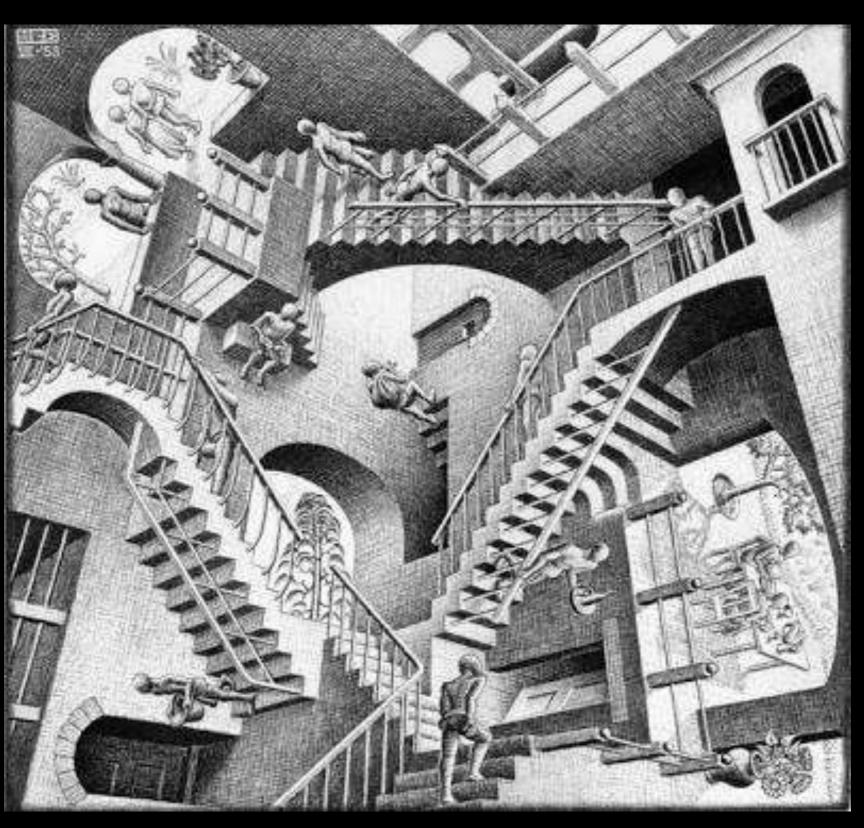
- means-tested state pension,
- means-tested health care system,
- means-tested age care system,
- Superannuation
 and (mortgaged) homeownership

pretending that members going into retirement can make choices in their own interests is **misleading....**

they are utterly lost

Choice = Freedom

for retirees?



Leadership

Leadership is necessary to make a change; set a goal!

From return based to replacement based

From savings account to income stream

from MySuper to MyRetirement

Goal setting:

Politics; traditionally too divided

Trustees; lack stable policy framework, dual responsibility (members & organisation), focus on 40 year olds (marketing driven)

Supervisors: lack mandate

Risk of supervisor becoming an implicit and unintended dealmaker; firefighting on the edges.

Leadership

130 % of GDP: wrongdoing could seriously harm Australia.

Politics:

Retirement Income Review as a crystallization point;

- steering it away from political turmoil
- now only Treasury; broaden to include welfare/social affairs
- evaluate and strengthen where needed mandate of supervisors

Learn from other countries; "pensions board". Perhaps include employees, employers, retirees and experts?

Trustees:

- work on MyRetirement (CIPR)
- give retirees a say/seat at the table as an ever larger part of AUM is in the hands of retirees;
- risk-management; secure board quality on IT, regulation and investments (internationalization)



"We shape our buildings; thereafter they shape us"

Winston Churchill, 1943.

But you are not alone in this!